

CONFIDENTIAL
MEMORANDUM
ROHN AND HAAS COMPANY

COPIES TO (name and department)

135287 96

To Mr. W. P. Ambrogi
Dr. J. W. Nemec

From S. S. Paist
Date April 27, 1972

Mr. Hall
Mr. Kenny
Dr. Winters
Mr. Broderick N/A
Mr. Ewing N/A
Mr. Geniesse/file

REC'D APR 28 72

Subject Disposal of Arsenical Liquid
Wastes Now At Paulsboro, New Jersey

Via a telephone conversation on April 26, 1972, officials of the Environmental Protection Agency's (EPA) Region III have agreed to talk with us at their 6th and Walnut Street offices at 10:00 A.M. on May 12, 1972. To prepare for this meeting, it is suggested that we meet in the Home Office at 10:00 A.M. on May 9, 1972.

During conversations with Mr. Furia, EPA Regional Director, Mr. Snyder, Counsel for EPA's Region III, and Mr. Pasnic of Region III's Water Pollution Control Division, I re-stressed the fact, stated in my letter of April 12, 1972, to Mr. Furia, that we wanted to discover the reasons why our analyses and costs were so much different than those given in Mr. Kirk's letter of February 15, 1972, to Mr. Broderick. It seems logical that our discussion on the 12th should begin with this point, using the data appended to Mr. Ambrogi's memorandum of March 14, 1972, to me, a copy of which is attached.

Since we believe that the best and safest disposal of the subject waste is in the sea, we should be prepared to exploit any opening provided by the initial discussion to raise the matter of sea disposal. If no opening is offered during the initial discussion, we shall create one.

Attached are copies of sketches describing sea disposal. Please let me know by May 5, 1972, of any changes you wish made to these sketches.

At this moment, I believe the only documents we should take with us to the May 12 meeting are (1) a complete discussion of our analyses and costs of the disposal methods referred to in Mr. Kirk's letter, and (2) copies of the attached drawings changed as you believe they should be. An attempt should be made to structure these documents so as to engender comments and observations, thus drawing or luring the EPA people into a discussion stance rather than forcing them into an adversary position.

AR100198

Mr. W. P. Ambrogio
Dr. J. W. Nemec

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April 27, 1972

Mr. Ambrogio is requested to prepare the first document, placing the information which was appended to his memorandum of March 14, 1972, to me, in a form suitable to present to the EPA people. It would be convenient if a draft of this information were available for review a few days before our May 9 meeting.



S. S. Paist

SSP:bd

• Attachments

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